

For 36 years, CC Pace has been recognized as one of the leading financial services consulting resources in the country. Our experience providing critical services and insightful guidance to the mortgage banking industry is unparalleled. CC Pace's seasoned team of experts have a proven track record for solving the most difficult challenges our clients face in today's market.

Our clients never need to worry about having to pay their consultants to 'learn' the financial services business. They don't need to fear our consultants latching on to their P&L and never letting go. At CC Pace, our mission is simply to be effective, efficient and successful. Our history speaks for itself—and our track record demonstrates our commitment to do right by our clients.

Our offerings are designed to meet the industry's most pressing needs for 2016 and beyond. Engagement summaries of our services are provided below:

## Strategic Advisor

*Typical Engagement 1 to 90 days\**

- Change Management Training
- M&A Technology Due Diligence
- Short-term Consulting Projects
- State of the Industry and Trend Analysis presentations
- Organizational SWOT Analysis and Targeted Assessments
- Competitive Analysis

## Business Optimization Projects

*Typical Engagement 3 to 6 months\**

- In-Depth Operational Assessments
- System Selection
- Application Development
- Project Management
- Change Management Strategy and Coaching
- Organizational Development Assessments
- Strategy and Framework Design and Implementation

## Business Transformation Projects

*Typical Engagement 1 to 2 years\**

- **Future System Model:** Strategic Design through Realization
- **Strategic Realignment of Real Estate Lending:** Combining Mortgage & Home Equity Lending
- **Operational Rebuild:** End-to-End Process Redesign
- **E-Mortgage:** Technology, Process, Policy and Organization

### **How we do it...**

- Process Design: Designing a future state that allows lenders to dominate the competition
- Technology: Defining a strategy, designing application architecture, and selecting the right product for you
- Program Management: Managing the full range of efforts to successful implementation
- Change Management: Effectively and efficiently guiding people through change

*\*Timeframes for Projects Engagements are typical but may vary in duration based on the needs of the respective client.*

**Call now to speak with a Financial Services Consultant (703) 631-6600**